

Andrew Simon // *Executive Director*

Andrew Simon has been active in the real estate field for the past 12 years, focusing on the development and finance of residential communities and retail shopping centers. Mr. Simon's experience includes conceptual project planning, site location and negotiation, deal structuring, financing, pro-forma projections, market studies, equity placement, governmental approvals, due diligence and architectural and engineering oversight.

Prior to forming AGA, Mr. Simon was one of the founding partners of Atlantis Development, LLC. The company has partnered with private and institutional capital groups. Atlantis has entitled, developed and constructed over 500 multifamily units.

Previously, Mr. Simon worked for Cornerstone Development Group as Assistant Vice President of Acquisitions and Finance. He was responsible for the financing, acquisition and project development of over 4,000 multi-family units totaling over \$300M in value throughout the State of Florida. Typical projects averaged 300+ units and the product type included multifamily "affordable housing" and market-rate product. Mr. Simon was responsible for financing the affordable housing projects with government subsidized state tax-credits, tax-exempt bonds and local subsidy. He worked closely with local municipalities and the State agencies to obtain the necessary approvals and utilize their various housing finance programs.

Prior thereto, Mr. Simon was a financial analyst for Triarc Restaurant Group. Mr. Simon was responsible for real estate transactions, financial planning, and merger and acquisition analyses. The valuations of his assignments ranged from \$500,000 to \$900 million. Prior to Triac, Mr. Simon obtained retail development experience with the Brandon Company, where he worked as a real estate market analyst.

Mr. Simon is a graduate of the University of Florida's School of Business Administration.